

WINTA
WORLD INDIGENOUS
TOURISM ALLIANCE

ANNUAL REPORT 2016/17



CONTENTS

1. Chairman's Statement

2. Managing Director's Statement

3. Strategy

- Positioning Statement
- Vision
- Mission
- Values
- Objectives

4. Performance at a glance

5. Regulatory Framework

6. Governance

- Leadership Council
 - Role
 - Operating Policies
 - Composition/Appointees
 - Selection/Role of Chairman
 - Diversity
 - Meetings
 - Performance
 - Remuneration
 - Interest in transactions
- Committees

7. Management

- Managing Director
 - Role
 - Remuneration
 - Indemnity and Insurance
 - Interest in transactions
- Operating Team

8. Annual Shareholders' Meeting and Auditors

9. Shareholder Information

- Shareholders
- Dividend Policy

10. Economic Performance

11. Operating Trends

- Advocacy
- Facilitation
- Networking

12. Corporate Directory

1. CHAIRMAN'S STATEMENT



WINTA demonstrated another year of continued development and influence during this, the fifth year of our existence. Johnny Edmonds and I have worked the past year finding new relationships for the WINTA network, and deepening some of our relationships with older members of the WINTA network.

We continue to support WINTA's partnership with the Adventure Travel Trade Association (ATTA) by assisting them in planning Indigenous tourism sessions for their annual Adventure World Travel Summits (ATWS). We helped ATTA select speakers for their 2016 Summit in Anchorage, Alaska, and provided advice for their 2017 Summit in Salta, Argentina. Keith Henry, Leadership Council member, will be a moderator and speaker at the Salta summit.

The past year has seen WINTA's continued participation in Chile contribute to incremental growth of Indigenous tourism in that country. As WINTA chairman, I made three trips to Chile that included meetings with government officials on the subject of setting policy for Indigenous tourism development. WINTA's NGO partners Travolution, Regenera and POLOC have each proposed and eventually won government contracts to develop indigenous tourism projects in different parts of Chile.

One of the government funded projects created a National Indigenous Tourism Association in Chile, an early recommendation made by WINTA to the government policy-setting committee. WINTA also contributed to the preparation of an Indigenous tourism manual for Indigenous tourism development. The manual, when published, will be used by government agencies throughout the country.

The work in Chile has resulted in an expanded WINTA network throughout Latin America. WINTA now has relationships developing with Indigenous tourism interests in Colombia, Bolivia and Ecuador.

The WINTA Chairman, Executive Director Johnny Edmonds and Leadership Councillor John Barrett were the guests of a one-week tour of Aotearoa by New Zealand Maori Tourism. The purpose was to visit key locations and venues for the 2018 World Indigenous Tourism Summit scheduled for April 15-18, 2018. With host Simon Phillips, the team first drove to Paihia and checked into the Copthorne Waitangi Hotel where the Summit will be held April 15-17. The team spent time at the Waitangi Treaty Grounds. After more stops along the way, the team met with Hoki-Mai Chong at Waikato University to discuss an Indigenous tourism research symposium that is planned to be hosted at the University April 18, 2018. We were guests of King Tuheitia at his annual Regatta celebration. The final meeting was in Auckland with Pania Tyson-Nathan, Chief Executive of NZ Maori Tourism.

At every opportunity, we continue to advocate for the development and advancement of Indigenous people in tourism as an investment in a better future and the perpetuation of our ancient cultures. We appreciate the continued support of the WINTA Leadership Council as we move forward.

Mitakuye Oyasin (We Are All Related)

Ben Sherman, Oglala Lakota

2. MANAGING DIRECTOR'S STATEMENT



From a management perspective, WINTA's continuing operating style has been significant because all outputs were again provided through volunteer and partnership support.

A core volunteer workforce was maintained but this year significant additional volunteer work was provided by tourism professionals based in Canada, India and USA.

The potential for additional volunteer support continues to increase as the Global WINTA Network of stakeholders has now expanded into some 58 countries.

WINTA maintained its existing MOUs for collaborative action with partner international industry organisations and participated in collaborative projects in the Americas and Europe.

WINTA also put considerable effort into lodging/supporting applications made by other agencies for project funding to support international Indigenous tourism. A number of these applications were subsequently successful in their funding applications.

The Larrakia Declaration remained a key focus for WINTA.

WINTA continued to fulfil its role as articulated in the Larrakia Declaration and undertook activities to facilitate, advocate and network with Indigenous tourism organisations and with industry, governments and multilateral agencies.

WINTA's initiatives extended beyond promotion of the Larrakia Declaration to include the development and provision of tools for the practical implementation of the Larrakia Declaration.

*Kia mahi tahi tatou me te whakatutuki tahi
Let us work together and achieve together*

Johnny Edmonds, Ngapuhi, NZ Maori

3. WINTA STRATEGY STATEMENTS

POSITIONING STATEMENT

The global support network for Indigenous voices through tourism

VISION

Indigenous peoples contribute through tourism, to a world where people live in harmony with each other and the environment around them.

MISSION

To promote the survival, dignity and well-being of the Indigenous peoples of the world, by advancing Indigenous human rights through tourism consistent with the standards articulated by the United Nations Declaration on the Rights of Indigenous Peoples.

CORPORATE ORGANISATIONAL VALUES

WINTA's operations are based on:

- Universal Indigenous Values including kinship, reciprocity and respect;
- Sustainable partnerships based on mutually beneficial relationships;
- Shared information and experiences that lead to informed decisions and empowerment.

OBJECTIVES

- **To advocate** in support of Indigenous peoples wishing to develop responses to issues and opportunities arising from existing and proposed tourism developments and trends of global interest;
- **To facilitate relationships** between Indigenous and non-Indigenous peoples to realize global social, environmental and economic opportunities through Indigenous peoples participation in tourism;
- **To foster networking** opportunities for Indigenous and non-Indigenous peoples to share information and experiences on international opportunities and issues for Indigenous peoples in tourism.

4. PERFORMANCE AT A GLANCE

Advocacy Outcomes and Outputs

In implementing its Advocacy objectives WINTA has further reinforced its role as the global umbrella organization for tourism-related Indigenous issues and opportunities WINTA and has:

- Maintained corporate partnerships and retained volunteer professional services to manage the operation of WINTA;
- Met all legislative and regulatory compliance requirements for companies operating in NZ;
- Maintained full membership of the Leadership Council comprised of Indigenous tourism leaders based in Australia, Canada, Nepal, New Zealand, Sweden and USA;
- Secured operational volunteer services from personnel based in Canada, India and USA;
- Successfully advocated for funds in support of bids by tourism organisations for Indigenous tourism developments in Canada and Chile;
- Provided information on funding opportunities to Indigenous tourism organisations in Bangladesh, India and Papua New Guinea;
- Further developed the WINTA global Network following applications for participation from organisations and individuals from Argentina, Australia, Brazil, Canada, Chile, Costa Rica, Ecuador, Fiji, Hawaii, Kenya, Malawi, Mexico, Nepal, New Zealand, Nigeria, Pakistan, UK and USA;
- Collaborated with a NZ University to develop database of Indigenous researchers in tourism;
- Collaborated with the University of Lapland, Multidimensional Tourism Institute in formulating a research project into *Developing ethical tourism with indigenous and other local enterprises in the Arctic (2017-2019)*;
- Promoted the Larrakia Declaration:
 - To the Association of Finnish Culture and Identity, for reference at the 7th World Congress of the Finno-Ugric peoples in Arabic, English, French, Russian and Spanish
 - In a Poster Event on Indigenous tourism at International Union for Conservation of Nature & Natural Resources (IUCN) World Conservation Congress in Hawaii
 - To the University of Lapland, Multidimensional Tourism Institute for integration into the Research Project – *Developing ethical tourism with indigenous and other local enterprises in the Arctic*
 - To Jeremy Smith/Travindy to inform his presentation to Tourism Education Seminar, Inari Finland
- Advocated implementation of SDGs to recognise impact of tourism on Indigenous Peoples



Facilitation Outcomes and Outputs

In facilitating relationships between Indigenous and non-Indigenous peoples, WINTA has provided Indigenous peoples with their own collective voice and ability to engage with global tourism industry organisations based on mutual respect and has:

- In partnership with ATTA
 - Distributed Indigenous tourism eNews regularly to ATTA members/stakeholders;
 - Contributed, through Leadership Councillor John Barrett to the governance Board (Oceania representation) of ATTA's Adventure Travel Guide Standard;
 - Provided interview with the Editor at Large for ATTA's *AdventureTravelNews*, to help create a short article on the ATTA's efforts to continue the theme of Indigenous Tourism development and partnerships at ATWS;
 - Distributed an article on *Encouraging Dialogue: Indigenous Tourism Conversations in Alaska* following the Adventure Travel World Summit 2016;
 - Agreed to consult with ATTA, on a set of Seven Recommendations from ATWS 2016 for improving Indigenous Tourism elements at future ATTA events.
- In collaboration with the UNWTO, facilitated the provision of a video address by Dr Taleb Rifai, Secretary General to the International Aboriginal Tourism Conference 2016 in Membertou, Canada.
- In partnership with Travolution:
 - Developed a proposal for the delivery of a Legacy Visitor Fund to enable WINTA to support Indigenous tourism development in Chile;
 - Researched and produced international benchmarking reports to assist with the delivery a project for the "Diseno de sistema de comercializacion de oferta de turismo indigena e implementacion piloto" (Design of comercialization system of indigenous tourism and a pilot implementation) for 19 territories in Chile;
 - Researched and produced reports on *Benchmarking the Deployment Of Indigenous Input Into Indigenous Tourism Policy Development*;
 - Participated in the Latin American Community Based Tourism Encounter in Colombia;
- In partnership with Organización No Gubernamental De Desarrollo De Posicionamiento Local (ONG POLOC) assisted with delivery of the project "Turismo Mapu Lahual" in Chile;
- Entered into a partnership with New Zealand Maori Tourism for the delivery of the World Indigenous Tourism Summit 2018



In addition, WINTA responded to various requests from country contacts for advice and potential partnerships for development and promotion of Indigenous tourism, including Finland, Columbia.

Networking

In fostering networking opportunities for Indigenous and non-Indigenous peoples to share information and experiences WINTA:

- Maintained a Global WINTA Network of stakeholders expand the network to some 58 countries;
- Distributed online E-news to highlight international Indigenous tourism developments
- Maintained social media channels to support the ongoing dialogue and sharing of information on responsible development of indigenous tourism
- Accepted the joint invitation from the National Association of Interpretation and the Interpretation Network of New Zealand, to participate in the International Conference on Interpretation April 2016 in New Zealand;
- Provided advice in support of the delivery of the Indigenous Roundtable at Adventure Travel World Summit 2016 in Anchorage Alaska;
- Presented to the Sustainable Indigenous Tourism Symposium at Vancouver Island University in Nanaimo, British Columbia on *Innovations in Community Based Research and Management for Sustainable Indigenous Tourism Development*;
- Accepted the invitation from the Sami Education Institute and the Ministry of Education Culture Finland Programme to present to the Sami Indigenous Tourism conference in Inari, Finland;
- Provided information on the Larrakia Declaration to the 7th World Congress of the Finno-Ugric peoples (15/17 June 2016) in support of “The Finno-Ugric peoples - towards sustainable development”;
- Presented at the International Aboriginal Tourism Conference 2016. Membertou, Nova Scotia 12-14 December 2016.
- Participated in the Latin American Encounter March 2017 in Bogota, Columbia;

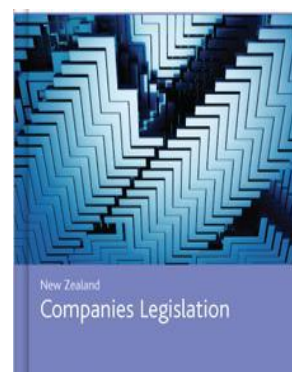


Responded to various requests for advice from organisations wishing to connect with Indigenous tourism

5. REGULATORY FRAMEWORK

The regulatory framework for the corporate governance and management of WINTA is provided by both the WINTA Constitution and NZ legislation.

The WINTA Constitution was adopted on 30 May 2014 by special resolution of shareholders, pursuant to section 32 Companies Act 1993. The Constitution shares responsibility for the corporate governance and management of WINTA between the Leadership Council and the Director.



6. GOVERNANCE

Leadership Council

- Role

Schedule 1 of the Constitution places responsibility on the Leadership Council to set the strategic direction of WINTA and approve the annual plan/budget and adopt policies to guide the operation of WINTA.

- Operating Policy

The operating policy adopted by the Leadership Council in 2014/15 remained in force in 2016/17.

- Composition/Appointees

Clause 1.1.1.a of the Constitution provides that each shareholder may appoint one person to the Leadership Council and may subsequently remove that person and appoint another person to the Leadership Council.

The shareholder appointees for 2016/17 were:

- Mr John **Barrett** appointed by the NZ Maori Tourism Society;
- Ms Brenda **Baptiste** appointed by the Aboriginal Tourism Association British Columbia.
- Mr Lennart **Pittja** appointed by Vägvisaren-samiska upplevelser;
- Ms Tahn **Donovan** appointed by the WAITOC Association Inc;
- Mr Ben **Sherman**, appointed by the Native Tourism Alliance;
- Ms Yankila **Sherpa** appointed by the Trans Himalayan Environment Livelihood Program;
- Mr Keith **Henry**, Chairman/CEO Aboriginal Tourism Association of Canada co-opted by the appointed Leadership Councillors.

- Selection/Role of Chairman

Leadership Council corporate policy 1.2.3 provides that the shareholder appointees shall elect one of the shareholder appointees as Council Chairperson and once elected, that person shall hold that office until he or she dies or resigns, or is no longer a shareholder appointee or the majority of shareholder appointees elect a chairperson in his or her place.

The shareholder appointees elected Mr Ben Sherman to chairman of the Leadership Council on 7 August 2014 and his tenure as Chairman remained unchanged during 2016/17.

- Diversity

All councillors have a background in Indigenous tourism and bring first hand experiences from Asia, Europe, North America and Oceania. At present the only continents still not participating on the Council are Africa and South America.

A good gender balance has been maintained during 2016/17 with a Council now comprising 3 women and 4 men.

- Council Meetings

All Leadership Council meetings were conducted via skype and were held on:

- 29 April 2016
- 30 June 2016
- 26 August 2016

These meetings proceeded as Council discussion sessions, while specific issues requiring decision by a quorum were dealt with "out of session" via circular email. These decisions related to:

- The co-option of Keith Henry to Leadership Council;
- Acceptance of the "tono" from New Zealand Maori Tourism to partner with WINTA in hosting the next World Summit and that the Director negotiate a mutually acceptable Memorandum of Agreement with NZMT for review and endorsement by the Leadership Council.
- Council agreement that the Chairman sign the Memorandum of Agreement negotiated with New Zealand Maori Tourism for the partnership delivery of World Indigenous Tourism Conference

The Director prepared and distributed the agendas and briefing papers in advance of all Council meetings. The Director also prepared/distributed meeting notes following the Council discussion sessions.

- **Council Performance**

As required by the constitution, the Leadership Council approved WINTA's 2016/17 annual plan/statement of intent.

Council also retained its established Strategy Statements (positioning, vision, mission, corporate values, objectives) and its established operating policies without change.

Individual Councillors who carried out additional tasks for WINTA included:

- Chairman Ben Sherman who represented WINTA at the
 - o Sustainable Indigenous Tourism Symposium at Vancouver Island University in Nanaimo, British Columbia;
 - o Latin American Encounter in Bogota, Colombia;
 - o International Aboriginal Tourism Conference 2016 in Membertou, Nova Scotia, Canada;
- Councillor John Barrett who represented WINTA at the
 - o International Conference on Interpretation April 2016 in New Zealand;

- **Council Remuneration**

No remunerations were made to Councillors and no costs incurred by Councillors were reimbursed by WINTA.

- **Interest in transactions**

Council policy requires that all councillors comply with the intent of Clause 21 of the WINTA constitution and Section 139-144 Companies Act 1993 which prescribe the restrictions that apply to self-interest transactions. All meeting agendas enabled councillors to disclose an interest in any agenda item/transaction and the recording of those interests in a WINTA *interests register*.

No self-interests in transactions were declared by Councillors or recorded in the interests' register.

Committees

No Council committees were formed by the Leadership Council.

7. MANAGEMENT

Managing Director

- Role

Schedule 1 of the WINTA constitution requires the Director to manage, direct and supervise the management of the business and affairs of the company, in accordance with the strategic plan, the annual plan and budget, and the operating policies for the company as approved by the Leadership Council. In addition, the Director is obligated to meet minimum compliance requirements set out in the Companies Act 1993. These obligations include acting in good faith and in best interests of the company, avoiding reckless trading and entering into obligations that cannot be met. Any breach of these obligations constitutes an offence under the Companies Act 1993.

- Remuneration

No remuneration was paid to the Managing Director.

The role of Managing Director was undertaken by Mr Johnny Edmonds in terms of a sponsorship agreement entered into by WINTA and Irimana Enterprises Ltd. Under the agreement all costs incurred by Johnny Edmonds in fulfilling the role of Director WINTA were met by Irimana Enterprises Ltd.

- Indemnity and Insurance

Irimana Enterprises carried its own professional indemnity insurance for Johnny Edmonds. WINTA did not carry indemnity insurance cover.

Operating Team

In addition to the Managing Director, the operating team/secretariat included Mr Dan Kreuger, who as a volunteer, managed WINTA's website, social media Facebook and Twitter account.

Other volunteers who assisted with WINTA initiatives included WINTA Network participants including:

- Rick MacLeod Farley, Canada, who coordinated WINTA input into the Adventure Travel World Summit 2016 in Alaska;
- Pamela Lanier, USA, who coordinated WINTA input on the Larrakia Declaration into the Poster Event for [IUCN World Conservation Congress](#) in Hawaii;
- Ms Rashmi Sawant, India, who coordinated WINTA correspondence with Indian government agencies for the potential for delivery of the WINTA Summit in India

8. ANNUAL SHAREHOLDERS' MEETING & AUDITORS

The only annual business matter that required the WINTA Shareholders to vote on in 2016 was the non/appointment of an auditor for 2016/17.

A meeting of Shareholders was deemed not necessary and instead all Shareholders agreed unanimously by circular email under Section 196 (2) NZ Financial Reporting Act 1993, ***"To not appoint an auditor for 2016/17"***.

9. SHAREHOLDER INFORMATION

Current Shareholders

WINTA has 600 ordinary shares, which are held equally by

- WAITOC Association Incorporated, Suite 52, 102 Railway Parade West Perth, Western Australia 6005, Australia.
- Native Tourism Alliance, 1744 Garfield, #101, Louisville, Colorado 80027 USA.
- New Zealand Maori Tourism Society, Seabridge House Mezzanine Floor, 110 Featherston Street, Wellington 6011, New Zealand.
- Aboriginal Tourism Association British Columbia, #600 – 100, Park Royal West Vancouver, BC V7T1A2 Canada.
- Vägvisaren-samiska upplevelser, Fjällnäsgränd 15c, S-982 39 Gällivare Sweden.
- Trans Himalayan Environment Livelihood Program. Kathmandu, Nepal.

Founding Shareholders



Dividend Policy

Part 2 Special Provisions of the WINTA constitution provides that the Company shares shall not confer on shareholders entitlement to payment of dividends, or preferential rights to distributions of capital or income, or rights to transmit or transfer shares to other than the company, or pre-emptive rights to new shares.

Furthermore, Company shares may only be transferred to corporate entities that subscribe to the charitable purpose of the company.

10. ECONOMIC PERFORMANCE

10.1 Introduction

A minor number of financial transactions were required by WINTA in delivering the annual plan as most outputs were provided through volunteer and partnership support during 2016/17. The estimated value of the volunteer/partnership support to WINTA again exceeded NZ \$250,000.

WINTA did manage to generate limited revenue through the provision of consultancy services to Travolution for development projects in support of Indigenous tourism in Chile. A donation was received from AMICA JSC Viet Nam.

WINTA also put considerable effort into lodging/supporting applications made by other agencies for project funding to support international Indigenous tourism. A number of these applications were subsequently successful in their funding applications including:

- The Travolution/Juan Marambio project "Diseno de sistema de comercializacion de oferta de turismo indigena e implementacion piloto" (Design of comercialization system of indigenous tourism and a pilot implementation) for 19 territories in Chile;
- Incuba2 Corporation/Omar Hernández project "Subsidio Semilla de Asignación Flexible para Desafio - SSAF Desafio, which focused on Indigenous communities belonging to the Indigenous Development Areas (ADI's) Alto El Loa and Atacama La Grande in the region of Antofagasta, Chile;
- The Organización No Gubernamental De Desarrollo De Posicionamiento Local (ONG POLOC)/Carolina Pena project "Turismo Mapu Lahual";
- NGO Regenera Sustainable Tourism Development Studies Center/Jorge Moller Rivas project - SSAF Challenges (SSAF Desafíos) to support indigenous entrepreneurs who are willing to develop in the area of tourism, from its early stages to solve a specific challenge, and to increase the flow of entrepreneurs with innovative ideas;
- Ryerson University/Dr. Sonya Graci for delivery of the Symposium "*Innovations in Community based Research and Management: Best Practices for Sustainable Aboriginal Tourism Development* Presented to the Sustainable Indigenous Tourism Symposium at Vancouver Island University in Nanaimo, British Columbia, Canada

10.2 WINTA FINANCIAL STATEMENT FOR 2016/17

10.2.1 STATEMENT OF RECEIPTS AND PAYMENTS

		\$NZ	\$NZ	\$NZ
	NOTES	ACTUAL 2016/17	BUDGET 2016/17	ACTUAL 2015/16
Operating Receipts				
Donations, fundraising and other similar receipts	2	630.16	0	19000.00
Fees, subscriptions and other similar receipts				
Receipts from providing goods and services	2	10692.44	10000	3099.57
Interests, dividends and other investment income receipts				
- ANZ bank interest		0.00	0.00	0.00
Other operating receipts				
Total Operating Receipts		11322.6	10000	22099.57

		\$NZ	\$NZ	\$NZ
	NOTES	ACTUAL 2016/17	BUDGET 2016/17	ACTUAL 2015/16
Operating Payments				
Payments related to public fundraising		0	0	0
Volunteer and employee related payments		0	0	0
Payments related to providing goods and services	3	20.50	48	19000.00
Grants and donations paid		0	0	0
Other operating payments		0	0	0
Total Operating Payments		20.50	48	19000

		\$NZ	\$NZ	\$NZ
	NOTES	ACTUAL 2016/17	BUDGET 2016/17	ACTUAL 2015/16
Operating Surplus/Deficit		11302.10	9952	3099.57

		\$NZ	\$NZ	\$NZ
	NOTES	ACTUAL 2016/17	BUDGET 2016/17	ACTUAL 2015/16
Capital Receipts				
Receipts from sale of resources		0	0	0
Receipts from borrowings		0	0	0

		\$NZ	\$NZ	\$NZ
	NOTES	ACTUAL 2016/17	BUDGET 2016/17	ACTUAL 2015/16
Capital Payments				
Purchase of resources		0	0	0
Repayment of borrowings		0	0	0

<u>Increase/Decrease in Bank Accounts & Cash</u>		\$NZ	\$NZ	\$NZ
<u>Bank Accounts & Cash at Beginning of Year represented by:</u>	NOTES	ACTUAL 2016/17	BUDGET 2016/17	ACTUAL 2015/16
ANZ Business Current Account		3099.57	3099	0.00
Cash Floats		0.00	0	0.00
Petty Cash		0.00	0	0.00
<u>Total Bank Accounts & Cash at Beginning of the Financial Year</u>		3099.57	3099	0

		\$NZ	\$NZ	\$NZ
<u>Bank Accounts & Cash at End of Year Represented by:</u>	NOTES	ACTUAL 2016/17	BUDGET 2016/17	ACTUAL 2015/16
ANZ Business Current Account		14401.67	13051	3099.57
Cash Floats		0.00	0	0.00
Petty Cash		0.00	0	0.00
<u>Total Bank Accounts & Cash at End of the Financial Year</u>		14401.67	13051	3099.57

10.2.2 STATEMENT OF RESOURCES AND COMMITMENTS

		\$NZ	\$NZ	\$NZ
		ACTUAL	BUDGET	ACTUAL
Schedule of Resources	NOTES	2016/17	2016/17	2015/16
Bank Accounts & Cash (from Statement of Receipts & Payments)		14401.67	13051	3099.57
Money held on behalf of others		0	0	0
Money owed to the Company		0	0	0
Land & Buildings		0	0	0
Motor vehicles		0	0	0
Computers including software		0	0	0
Furniture & fittings		0	0	0
Office Equipment including computers, printers		0	0	0
Investments including shares		0	0	0
Stock/Inventory on hand		0	0	0

		\$NZ	\$NZ	\$NZ
		ACTUAL	BUDGET	ACTUAL
Schedule of Commitments	NOTES	2016/17	2016/17	2015/16
Money Payable by the Company		Amount		Amount
Invoices for goods/services received but not yet paid - Consulting Services B Sherman for Chile Tourism Marketing School plus Bank Transaction Fees		3048	0	0
Wages, salaries and honoraria due		0	0	0
Payments owing to IRD		0	0	0
Kiwisaver & other personal related payments due		0	0	0
Interest payable		0	0	0
Approved Grants payable by the Company but not yet paid		0	0	0
Loans payable		0	0	0
Other Commitments		Amount		Amount
Commitments to make payments under a lease agreement		0	0	0
Commitment to purchase property, plant & equipment		0	0	0
Commitment to provide loans		0	0	0
Commitment to provide grants		0	0	0
Cash received that relates to events in a future period		0	0	0
Guarantees		Amount		Amount
Nature of guarantee, reason why guarantee was provided & max amount that could be payable under the guarantee		0	0	0

		\$NZ	\$NZ	\$NZ
<u>Schedule of Other Information</u>	NOTES	ACTUAL 2016/17	BUDGET 2016/17	ACTUAL 2015/16
		Amount		Amount
Amounts of grants/donations received and purpose/nature of conditions not yet fully met		0	0	0
Nature/amount of borrowings secured & nature/amount of resources used as security		0	0	0

10.2.3 NOTES TO THE PERFORMANCE REPORT

Note 1: Accounting Policies

All transactions are reported in the statement of receipts and payments and related notes to the performance report on a cash basis. This report has been prepared to generally comply with the reporting standards issued by the NZ Accounting Standards Board of the External Reporting Board pursuant to Section 12(a) of the Financial Reporting Act 2013 for *PBE SFR-C (NFP) Public Benefit Entity Simple Format Reporting - Cash (Not for Profit)*.

The Company is not registered for GST. Therefore amounts recorded in the performance report are inclusive of GST, if any.

Note 2: Analysis of receipts

\$630.16 donation was received from AMICA JSC Viet Nam.

\$10,692.44 payment was received from Travolution.org for WINTA consultancy/reports for Chile including Indigenous Tourism Marketing School and benchmarking Participatory System for Indigenous Tourism Private-Public Management

Note 3: Analysis of payments (optional)

\$20.50 was paid to ANZ Bank for transaction and monthly bank account fees

Note 4: Correction of errors

There are no corrections relating to the prior reporting period.

Note 5: Related parties that have significant influence over the strategic management of the Company include:

- Johnny Edmonds is the Director for the Company. Irimana Enterprises Ltd sponsors Johnny Edmonds and also provides office and administration support services in NZ at no cost to the Company

- The Leadership Council is responsible for approving the strategic plan, the annual plan and budget, and the operating policies for the company. The current Councillors are: Ben Sherman, John Barrett, Lennart Pittja, Yankila Sherpa, Tahn Donovan, Brenda Baptiste, Keith Henry. Councillors provided governance at no cost to the Company.

Note 6: Events after balance date

No significant events have occurred between the balance date and the final reporting date.

11. OPERATING TRENDS

11.1 ADVOCACY Related Trends

- The very minor number of financial transactions were undertaken in 2016/17 which again understates the significant collaborative project work undertaken by WINTA and especially by the Chairman and Director.
- The WINTA constitutional provisions for WINTA Shareholdings and Leadership Council membership proved adequate for 2016/17 but will require review to meet the future needs of WINTA's increasing regional coverage, especially in South America and Africa.
- The timing of scheduled skype meetings of the Leadership Council proved more challenging in 2016/17, especially given the range of different time zones and other commitments of Councillors. All meetings were conducted as discussions opportunities rather than quorum-based business meetings.
- A core volunteer workforce was maintained but there is potential to look at other mechanisms to extend WINTA's influence and participation especially in countries where Indigenous tourism is under-developed;
- A lesser number of funding applications were supported during 2016/17 than the previous year but the success rate of applications was higher.
- During 2016/17, the net number of contacts in the global WINTA Network database increased by 13% and the geographic location of participants expanded from 57 to 58 countries. The greatest number of new Network participants originated from Canada, USA, Chile and Kenya respectively.
- The Larrakia Declaration remained central to WINTA's advocacy activities.

11.2 FACILITATION Related Trends

- WINTA entered into a notable number of service delivery agreements with tourism industry organisations undertaking projects in support of Indigenous tourism development, especially in South America.
- WINTA reviewed its existing MOUs for collaborative action with international industry organisations and opted to retain its partnerships with ATTA, PATA and TEFI; and commenced discussions with other industry organisations.
- WINTA facilitated a number of unsolicited requests for assistance with engagement with Indigenous tourism

11.3 NETWORKING Related Trends

- Some 15 online E-news releases were distributed in 2016/17.
- Facebook provided WINTA's principal social media networking
- WINTA contributed to international Indigenous tourism-related conferences in Canada, Chile, Colombia, Finland and USA
- WINTA levered its custodianship of the Pacific Asia Indigenous Tourism Conference as an opportunity to plan the launch of the World Indigenous Tourism Summit commencing in 2018;

12. CORPORATE DIRECTORY

Registered Office

Care of Wellington Income Tax Consultants Limited
1st Floor 7 Woodward Street,
Wellington, 6011
New Zealand

Mailing address

1 Manapouri Lane,
Aotea,
Porirua, 5024,
New Zealand

Websites

www.winta.org
www.paitc2015.com

Banking

Bank: ANZ
Branch: Porirua, New Zealand

Legal Services

Member of TrustLaw

Auditor

Nil appointed to date.

Appointed Leadership Councillors

- Ben Sherman (Chairman)	sherman1491@gmail.com	United States
- John Barrett (Councillor)	john.barrett@xtra.co.nz	New Zealand
- Lennart Pittja (Councillor)	lennart.pittja@biegga.com	Sweden
- Yankila Sherpa (Councillor)	yshslt@gmail.com	Nepal
- Tahn Donovan (Councillor)	maxsblack@bigpond.com	Australia
- Brenda Baptiste (Councillor)	brenda@aboriginalbc.com	Canada

Co-opted Leadership Councillors

- Keith Henry (Councillor)	k.henry@aboriginalcanada.ca	Canada
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Managing Director/Company Secretary

- Johnny Edmonds,	secretariat@winta.org ,	New Zealand
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WINTA LEADERSHIP COUNCIL



BEN SHERMAN (USA)



JOHN BARRETT (NEW ZEALAND)



YANKILA SHERPA (NEPAL)



LENNART PITTJA (SWEDEN)



TAHN DONOVAN (AUSTRALIA)



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